

Message Text

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FOR: USDOC/BIC/OIM/FE-SA/KELLY

E.O. 11652: N/A

TAGS: BEXP, TW, KS, RP

SUBJECT: HEALTH CARE SEMINAR TSS

REF : STATE 16577

1. TC DISCUSSED WITH DR. SHIH-JUNG CHIU, PRESIDENT, ROC HOSPITAL ADMINISTRATION ASSOCIATION (HAA), DEPTH OF ACTUAL MARKET POTENTIAL FOR DESIGN OF HEALTH CARE SERVICE FACILITIES BY U.S. ENGINEERING AND ARCHITECTURAL FIRMS. DR. CHIU CITED FOLLOWING GOVERNMENT FUNDED PROJECTS NOW UNDER CONSIDERATION:

A) KAOHSIUNG -- PROVINCIAL GOVERNMENT WILL RELOCATE KAOHSIUNG PROVINCIAL HOSPITAL FROM OUTLYING AREA TO LOCATION WITHIN KAOHSIUNG CITY LIMITS. PROJECT IS APPARENTLY UNDERWAY.

B) ILAN -- PROVINCIAL GOVERNMENT IS CONSIDERING ALLOCATING NT\$30 MILLION (US\$789,473) PER YEAR FOR 3 YEARS FOR CONSTRUCTION OF PROVINCIAL HOSPITAL. FUNDS FOR FIRST STAGE WILL PROBABLY BE ALLOCATED IN JULY, 1976.

C) HWA LIEN -- PROVINCIAL GOVERNMENT IS CONSIDERING ALLOCATING NT\$20 MILLION (US\$527,009) IN JULY, 1976, FOR ADDITIONAL 100-BED WING FOR HWA LIEN PROVINCIAL HOSPITAL.

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DR. CHIU HAD NO INFORMATION ON UPCOMING PRIVATELY FUNDED PROJECTS.

2. DR. CHIU OBSERVED THAT LOCAL ARCHITECTS SELDOM ANTICIPATE IN THEIR DESIGNS FUTURE POPULATION GROWTH AND RESULTING INCREASED DEMAND FOR USE OF HOSPITAL FACILITIES. HE SAID PRESENTATION BY US ARCHITECTURAL AND ENGINEERING FIRMS WOULD BENEFIT ROC AUDIENCE, BUT HE FEARED HIGH COST OF SERVICES FROM US FIRMS WOULD REDUCE THEIR CHANCES OF SECURING WORTHWHILE CONTRACTS.

3. TC AND EMBASSY AGREE THAT US ARCHITECTURAL AND ENGINEERING FIRMS COULD NOT COMPETE SUCCESSFULLY WITH LOCAL FIRMS.

NEVERTHELESS, POTENTIALS FOR COOPERATION BETWEEN SUCH US AND LOCAL FIRMS SHOULD BE EXPLORED. PRESENTATION AT SUBJECT TSS WOULD OFFER EXCELLENT OPPORTUNITY FOR US AND LOCAL FIRMS TO DISCUSS POSSIBLE COOPERATIVE BUSINESS ARRANGEMENTS IN MEDICAL, INDUSTRIAL, COMMERCIAL, AND OTHER FACETS OF ARCHITECTURAL AND ENGINEERING DESIGN. POST WELCOMES INCLUSION OF TOPIC IN TSS PROGRAM.
POPPL

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